



THE QUILT VMWARE and RELATED SERVICES CONVENIENCE PRICING PROGRAM FLYER



PROGRAM OVERVIEW

The Quilt has a successful history of leveraging the collective purchasing power of its membership and authorized member institutions to purchase advanced networking technology and services at a lower cost. In an effort to leverage its buying power for improved pricing for VMware and Related Service Offerings, The Quilt has entered into Master Service Agreements with Carahsoft Technology as a distribution partner for our consortium-based pricing program. This pricing program is available to all Quilt members and their Authorized Quilt Buyers. Details can be found at <http://bit.ly/Quilt-Carahsoft>.

WORLD-CLASS CUSTOMER SUPPORT AND DELIVERY

Carahsoft Technology was selected through a public bid process to identify a distribution partner that recognizes and appreciates the wealth of opportunities that exist through a constructive partnership with The Quilt and the research and education networking community. All VMware, Dell Technologies, Amazon Web Services, HPE, Veeam and Palo Alto Network perpetual software licenses, cloud products, hardware and corresponding support and subscriptions can be acquired through this contract.

SAVE SPACE AND OPTIMIZE PERFORMANCE

Virtualization allows IT departments to create a virtual environment at the workstation, server, or data center level. With this virtualization technology, you can reduce the number of physical servers or computers, while still maintaining performance level. Benefits include reduced IT costs through server consolidation, affordable disaster recovery solutions, elastic on-demand virtual infrastructure via cloud software, and user support on any device from anywhere.

WHY THE QUILT?

The Quilt is a non-profit, national coalition of 38 of our country's most advanced regional research and education networks. Participants in the Quilt provide advanced network services and applications to more than 900 universities and thousands of other educational institutions. Based on The Quilt participants; combined experiences in operations and development of leading-edge technologies, The Quilt aims to evolve the national agenda on information technology infrastructure, with particular emphasis on networking for research and education. Through this coalition, The Quilt promotes delivery of networking services at lower cost, higher performance and greater reliability and security. Guide

WHO IS CARAHSOFT?

Carahsoft is the leading public sector distributor for hundreds of today's most sought after technology products and services. We combine traditional distribution services with dedicated vendor product specialists. Questions about The Quilt products and licensing, or contracts can be answered by our 24/7 support line established to assist reseller partners and customers.

ADDITIONAL QUILT RESOURCES

Quilt VMware Program Landing Page:

<https://www.thequilt.net/vmware-and-related-services-convenience-pricing-program/>

2019 Quilt Requests for Proposal Page:

<https://www.thequilt.net/2019-vmware-and-related-offerings-convenience-pricing-program-request-for-proposals/>

For questions and additional information or to request Quilt Program Pricing, please contact:

CARAHSOFT TECHNOLOGY
Martin Gavin, Program Manager for Quilt Consortium Program
Martin.Gavin@Carahsoft.com

THE QUILT
Jennifer Griffin, Program Coordinator
griffin@thequilt.net